

SETTING UP IN BARCELONA

/
PRACTICAL GUIDE
2012

START
IDEAS
GROW
BUSINESS
GLOBAL
FUN
/ DO IT
IN
BARCELONA

Ajuntament de
Barcelona



Barcelona is a dynamic and innovative city with a business activity that is one of the main references in Europe. The city has more than 5,000 foreign businesses and a rate of entrepreneurship of 5.5%. Barcelona is Europe's number one city in terms of quality of life for its workers, and if that's still not enough, it also has 4.5km of beaches waiting for you.

In this guide, developed by the Barcelona City Council, you will find all the necessary information to get on your feet and start a business in Barcelona. It will help you to be aware of all the resources and tools the city offers to entrepreneurs.

If you want to start a business,
DO IT IN BARCELONA!

www.bcn.cat/doitinbarcelona

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**MORE THAN 10 MILLION
SQUARE METRES OF
FLOOR SPACE FOR
ECONOMIC ACTIVITIES
IN THE BARCELONA
METROPOLITAN AREA**

/

**AND 4.5 KM OF
MAGNIFICENT BEACHES
WAITING FOR YOU**

/



1. CITY INFORMATION /



Barcelona in figures (2011)

1st city in quality of living for employees (ECM)

Catalonia, 10th European destination for international investments (EIM)

Barcelona, 5th European most attractive city for business (ECM)

2nd world city in the organisation of international meetings (ICCA)

- Barcelona city: **1,619,337 inhabitants**
- Metropolitan area: **5,012,961 inhabitants**
- Foreign population: **17,6% of total population**
- Catalonia's GDP per capita (ppp) in % of EU-27 average: **116.8 (2010)**
- Catalonia's Foreign Direct Investment: **3,999.8 million (gross)**
- Workforce employed in the service sector: **86,8%**
- Salaried workers in high-tech manufacturing & knowledge-intensive services: **48,39%**
- University students in Catalonia: **226,787**
- 2 Business schools amongst the top 20 in the world
- Tourist overnights: **14 million**
- Airport passengers: **29,209,595**
- 1st Mediterranean port in cruiser passengers: **2,350,283**
- Delegates attending fairs and congresses: **616,833**

2. HOW TO START UP A BUSINESS IN BARCELONA /

2.1 Legal status

Are you an entrepreneur who wants to start up a new business in Barcelona?

In Barcelona, you can start up a new business by means of creating a company or by becoming an individual business owner:

Company: in the Spanish legislation, there is a number of different legal statuses for companies, among which some of the most common are the Limited Liability Company (*Societat Anònima — SA*), the Limited Company (*Societat de Responsabilitat Limitada — SL*), and the New Limited Company (*Societat Limitada Nova Empresa — SLNE*).

Individual Business Owner: this is a self-employed person who works on their own account and regularly, personally and directly carries out an economic activity for profit, without being subject to a professional contract. Within the Social Security there is a special system for individual business owners, known as RETA (*Règim Especial de Treballadors Autònoms*), which has its own special regulations.

For more information regarding the different legal statuses, visit:

> www.barcelonanetactiva.com/legalstatuses

To know more about legal procedures, visit:

> www.barcelonanetactiva.com/proceduresguide

> www.accio.cat/en/invest-catalonia/how-todobusiness

> www.investinspain.org in the Invest in Spain section

Different legal statuses for businesses

For further information: > www.barcelonanetactiva.com/proceduresguide

<i>Legal entity</i>	<i>Minimum num. of partners</i>	<i>Minimum equity capital</i>	<i>Liability</i>	<i>Direct taxes</i>	<i>Accounting books</i>
Individual business owner	1	-	Unlimited	IRPF (Personal Income Tax)	Income and expenses ledger, VAT Book - accrued and paid, Book of Investment goods and Book of supplies - this last one only for professional activities.
Private Partnership (SCP)	At least 2	There is no minimum equity capital	Unlimited	IRPF (Personal Income Tax)	Income and expenses ledger, VAT Book - accrued and paid, Book of capital assets and Book of supplies - this last one only for professional activities.
Limited company (SL)	1 or more	€3,005.06	Limited	Corporate Tax	Daily Ledger, Inventory and accounts book, Book of minutes, Registry of nominative shares - only Unipersonal LC, Book of certain intracommunity operations.
Cooperative company	3	€3,000	Based on what is determined in the Statutes	Corporate Tax paying 20%	Daily Ledger, Inventory and Accounts Ledger, Book of Minutes, Partner Registry Book.
New Limited Company (SLNE)	1	Minimum €3,012 and maximum €120,202	Limited	Corporate Tax	Simplified accounting and a one-stop registry system, Record book of Nominative Shares is suppressed and the obligatory nature of Daily Ledger remains.
Worker owned Limited Company (SLL)	3	€3,005.06	Limited	Corporate Tax	Daily Ledger, Inventory and accounts ledger, Book of Minutes, Registry of nominative stocks, Record of invoices issued, Record of invoices received, Record Book of Assets.
Worker owned limited liability company (SAL)	3	€60,101.21	Limited	Corporate Tax	Daily Ledger, Inventory and accounts book, Minute book, Nominative Share Register, Book of invoices issued, Book of invoices received, Record Book of Assets.
Limited liability company (SA)	1 or more	€60,101.21	Limited	Corporate Tax	Daily Ledger, Inventory and accounts ledger, Book of minutes, Registry of nominative shares - only Unipersonal LLC, Record of invoices issued, Record Book of Invoices Received, Record Book of Assets.
Community property	At least 2	There is no minimum equity capital	Unlimited	IRPF (Personal Income Tax)	Daily Ledger, Inventory and Accounts Ledger.

Do you have an overseas business which you would like to relocate or expand into Barcelona?

In the case of an overseas business that moves its activity from its country of origin to Barcelona, the most common legal statuses that it can assume are:

Subsidiary: this requires a public deed to be granted, which must be filed with the Mercantile Register. It must have assigned capital, even though there is no minimum established amount. The subsidiary must have a legal representative with administrative powers.

Branch office: this does not have a distinct or independent legal status from that of its parent company, and it therefore need not be registered in the Mercantile Register. For the purposes of taxation, trade and social security, a public deed may have to be granted which certifies the opening of the branch office, the assignment of funds if necessary, and the identity of the legal representative, individual or legal entity resident in Spain and their powers.

Affiliate: this is the most common option for facilitating foreign investment and developing economic activities that have their own legal status. It involves setting up a new company in Catalonia, with 100% (or close to 100%) of the capital coming from a foreign company.

For more information about the legal forms that foreign companies can adopt in Catalonia, visit:

> www.barcelonanetactiva.com/foreign-companieslegalstatuses

To consult the legal procedures involved in transferring a foreign company to Barcelona, visit:

> www.barcelonanetactiva.com/proceduresguide

> www.acc10.cat/en/invest-catalonia/how-todobusiness

> www.investinspain.org in the Invest in Spain section

2.2 Incentives for starting up businesses

The Spanish taxation system offers a range of advantages for businesses and employees. It also offers advantages for specific types of activity:

Benefits of the Spanish tax system for companies

- Tax deduction for exporting companies (3% in 2010)
- Additional deductions including professional training (1% -2%), activities related to R&D (25% -42%), and technological innovation (12%), among others
- After the payment of taxes, a business' effective tax rate can be 0
- Spain has a large number of tax treaties, especially with Latin American countries, which makes it an ideal base for investments within Latin America

Technological innovation

12% of the incurred expenses in the tax period for the following concepts:

- Technological diagnostic activities to identify, define and orientate advanced technological solutions
- Industrial design and manufacturing engineering processes
- Acquisition of advanced technology in the form of patents, licences, know-how and designs (maximum 1 million euro)
- Obtaining certificates for the compliance of ISO 9000, GMP or similar quality standards

For more information about company start-up incentives, visit:

> www.acc10.cat/catalonia/en/index.jsp, in Doing business in Catalonia section



Tax deductions for R+D+I

Research and development

- R&D investments: 25%
- Additional 17% in case of exceed the expenses averaged in the past two exercises
- Expenditure in personnel for qualified researchers devoted exclusively to R&D activities: an additional 17%
- Investment in tangible and intangible fixed assets (except for real-estate and land) intended exclusively for use in R&D activities: 8%



2.3 Sources of funding

Public funding

Public funding products target entrepreneurs and companies at their very early stage.

Public financing can adopt one of the following forms:

- **Co-financing outright grants,**
- **Loans on preferential terms,**
- **A combination of both formulas.**

Main sources of public funding

Public funding is aimed at programmes and activities designed by public administrations, at the following levels:

- **European level (European Commission),**
- **National level (Ministries and public bodies from the Spanish State),**
- **Regional level (Government of Catalonia and associated public bodies, such as ACCIÓ),**
- **Other local and supra-local public administrations.**

It is highly recommendable to get access to the available information directly at the sources of origin. Most of the public funding Instruments are announced in the Official Gazettes as funding work programmes and public calls for proposals. This guide includes a set of the main available public funding products.

Private funding

There's a large variety of business angel and private investor networks in Spain. The main private investor networks in Barcelona are:

- **BANC Business Angels Network of Catalonia:** > www.bancat.com
- **Barcelona Business Angels:** > www.bcnba.com
- **Eix Technova:** > www.eixtechnova.org
- **ESADE Business Angels Network:** > www.esadeban.com
- **Keiretsu Forum Barcelona:** > www.keiretsuforum.es/barcelona
- **SeedRocket:** > www.seedrocket.com

Spanish level:

- **Invest in Spain,** Investor Network with both national and international investors interested in Spanish and foreign companies with an investment plan for their implementation, growth or expansion needs. Projects must be developed in Spain and require investment in excess of €500,000. > www.investinspain.org/investornetwork
- **ESBAN,** the Spanish network of business angels: > www.esban.com

European level:

- **EBAN,** European Business Angels Network: > www.eban.org

Venture Capital

- Most of the Venture Capital societies in Spain are under the ASCRI (Spanish Association of Venture Capitalists): > www.ascr.org
- At a European level, the Venture Capital societies belong to the European Private Equity and Venture Capital Association (EVCA): > www.evca.com

The following relation is not exhaustive and, in any case, it is recommended to check at the original source of information the funding characteristics and validity.

Funding types

See also next pages >

Source of funding	Objective	Beneficiaries	Funding	Contact
GUARANTEED LOANS AT LOW INTEREST RATES				
INICIA loan	The INICIA loan is aimed at the creation of new businesses, and it may be granted to anybody who has a business idea which they develop with the consultation of any advisory body within the Inicia network, and for which they obtain a certification of the viability of their business plan. Financial institutions can request the guarantees and endorsements they consider necessary for their approval, in accordance with their operative procedures and criteria. This loan is known to financial bodies by its former name of <i>Préstec Autoempresa</i> .	Entrepreneurs who are developing a business idea with the counselling of any accredited organization in the Inicia network, and who obtain certification that their business plan is viable.	Soft funding for starting up businesses: - Catalan Saving Banks: up to 70% of the fixed assets. - Other institutions: with no limits for viable business projects.	> www.inicia.gencat.cat
ICF Credit	Funding aimed at bootstrapping the competitiveness of the Catalan companies through the technological innovation, the energy-efficiency, the opening of new markets and the improvement of the productivity.	Micro-business, Small and medium-sized companies and individual business owners based in Catalonia.	Up to 100% of the investment, plus a complementary 20% for current assets needs. A maximum of €1,000,000 can be applied for.	Institut Català de Finances Gran Via de les Corts Catalanes, 635 08010 Barcelona. Tel. 902 22 40 80 E-mail: info@icfinances.com > www20.gencat.cat/portal/site/finempresa
ICF Investment	Funding for investments in fixed assets, tangible, intangible and financial, for bootstrapping the competitiveness of the Catalan companies.	Companies based in Catalonia, with a Business Plan aimed at contributing to the catalan economy.	Up to 80% of the project, with a minimum of €500,000 and a maximum of €10,000,000.	> www20.gencat.cat/portal/site/finempresa
i+i Loan	Loan of the guarantees or endorsements necessary for applying for funding for innovation, internacionalization and industrialization projects.	SMEs in any activity sector, except traditional fishing and intensive fish farming, primary agriculture products, and coal.	Garantee equivalent to 50% of the awarded funding from a financial institution, for projects between €50,000 and €3,000,000 (€4,000,000 in case of R&D projects).	> www.acc10.cat/en
ENISA Loan for Young Entrepreneurs	Stimulates the creation of business by young people helping to secure preferential funding with the sole guarantee for their business project.	Small and medium-sized companies, from any activity sector except real estate and financial.	Participating loan, for a maximum of €50,000, for investments in fixed assets.	> www.aijec.es

<i>Source of funding</i>	<i>Objective</i>	<i>Beneficiaries</i>	<i>Funding</i>	<i>Contact</i>
ENISA SMEs	Funding of business projects that include the modernization of their production structure and management, including non-technological innovation.	Small and medium-sized companies, from any activity sector except real estate and financial.	Participating loan, between €100,000 and €1,500,000, for investments in fixed assets.	> www.enisa.es
ICO Direct	Funding of investment (machinery, computer applications, furnitures, vehicles, land and buildings, companies acquisition, etc).	Micro-business, Small and medium-sized companies, individual business owners and nonprofit organizations based in Spain, aged more than 1 year.	Loan or leasing for up to 100% of the investment, with a maximum of €200,000.	> www.icodirecto.es
MICROCREDITS				
Microbank	Microbank aims to aid potential businesses to secure microcredits.	Entrepreneurs with a viable business plan who do not have access to the guarantees or endorsements necessary for applying for a loan from the conventional financial institutions.	Preferential rate loan (the amount granted is determined by the capacity to return the microcredit).	Applications to be submitted via Barcelona Activa, Entrepreneurs Resource Centre: C/ Llacuna 162-164 - 08017 Barcelona > www.barcelonanetactiva.cat
FIDEM Microcredit for female entrepreneurs	This microcredit is aimed at helping women starting up new businesses.	Female entrepreneurs with a business aged less than 3 years, who do not have access to the guarantees or endorsements necessary for applying for a loan, or due to their private or individual situation.	Up to 95% of the project, with a maximum of €25,000.	> www.fidem.net
FUNDING OF CURRENT ASSETS				
INICIA funding of current assets	The aim is to fund the working capital of businesses which have recently started up.	Businesses started up no more than five years ago which have sought consultation from a body which forms part of the Department of Labour's Inicia network.	Soft funding for working capital (credit accounts).	Applications to be submitted via banking institutions (with a previous feasibility certificate from Barcelona Activa).
ICF Credit	Funding of working capital for Micro-business, Small and medium-sized companies, individual business owners promoting the competitiveness of the Catalan companies through the technological innovation, the energy-efficiency, the opening of new markets and the improvement of the productivity.	Micro-business, Small and medium-sized companies, individual business owners based in Catalonia.	Loan between €10,000 and €100,000 for investments in working capital.	> www20.gencat.cat/portal/site/finempresa

<i>Source of funding</i>	<i>Objective</i>	<i>Beneficiaries</i>	<i>Funding</i>	<i>Contact</i>
ENISA Loan for Young Entrepreneurs	Stimulates the creation of business by young people helping to secure preferential funding with the sole guarantee for their business project.	Small and medium-sized companies, from any activity sector except real estate and financial.	Participating loan, for a maximum of €50,000, for investments in fixed assets.	> www.ajec.es
ENISA SMEs	Funding of business projects that include the modernization of their production structure and management, including non-technological innovation.	Small and medium-sized companies, from any activity sector except real estate and financial.	Participating loan, between €100,000 and €1,500,000, for investments in fixed assets.	> www.enisa.es
ICO Direct	Funding the working capital.	Micro-business, Small and medium-sized companies, individual business owners and nonprofit organizations based in Spain, aged more than 1 year.	Loan or leasing for up to 100% of the investment, with a maximum of €200,000.	> www.icodirecto.es
INNOVATION				
Innoempresa	Funding for individual or cooperation projects for the development of new and differentiated products providing competitive advantages to the company, or projects devoted to initiate the innovation systematization.	Small and medium-sized companies based in Catalonia.	Up to 50% of external assessments and up to 15% (small company) and 7,5% (medium-sized company) of the investments in tangible and intangible fixed assets required for the development phase activities, before the industrialization, with a maximum of €18,000.	> www.acc10.cat/en
NEOTEC I	Funding aimed at the initial phases of a technological company's life cycle.	Small company, aged less than 2 years at the moment of the funding award.	Funding between €240,000 and €350,000 (€400,000 in case of technological break), with no interest nor additional guarantees, and up to 70% for the project.	> www.cdti.es
NEOTEC II	Funding aimed at the consolidation phase of a technological company's life cycle.	Small company, aged more than 2 years and less than 6 years at the moment of the funding award.	Up to 70% of the project and a maximum of €1,000,000. No interest, no additional guarantees.	> www.cdti.es
CDTI Proyectos I+D+i	Funding of individual or in cooperation business project for the generation or improvement of a production process, product or service. Project may be for industrial research or for experiential development.	Any kind of company, or Associations of Economical Interest.	Funded budget around €240,000 (individual project) or €500,000 (cooperation project). Funding up to 75% of the project, with a reimbursable part and a non-reimbursable part which can be up to 33% of the total.	> www.cdti.es

<i>Source of funding</i>	<i>Objective</i>	<i>Beneficiaries</i>	<i>Funding</i>	<i>Contact</i>
ENISA EBT	Funding aimed at supporting projects moving forward technologically in the generation of new products, processes or services, or in the substantial improvement of the existing ones.	Small and medium-sized companies of technological base, from any activity sector except real estate and financial.	Participating loan, between €150,000 and €1,500,000.	> www.enisa.es
AVANZA2 Competitvity R&D	Funding for supporting projects and activities in the field of Information and Comunciation Technologies and the Information Society.	Any kind of company.	Up to 70% of the granted project, depending on the company type and the project, with a minimum of €300,000.	> www.mityc.es
EUROPEAN FRAMEWORK PROGRAMMES				
Framework Programme 7	The broad objectives of FP7 have been grouped into four categories: Cooperation, Ideas, People and Capacities. For each type of objective, there is a specific programme corresponding to the main areas of EU research policy.	Any kind of company.	Funding of R&D projects, Networks of Excellence, Coordination and Support Actions, with reimbursement rates depending on the activity and the company type.	> http://ec.europa.eu/research
Competitiveness and Innovation Framework Programme (CIP)	With small and medium-sized enterprises (SMEs) as its main target, the Competitiveness and Innovation Framework Programme (CIP) supports innovation activities (including eco-innovation), provides better access to finance and delivers business support services in the regions. It encourages a better take-up and use of information and communication technologies (ICT) and helps to develop the information society. It also promotes the increased use of renewable energies and energy efficiency.	Any kind of company, with emphasis on small and medium-sized enterprises (SMEs) as a main target.	Funding of Pilots projects with a reimbursement rate of up to 50%, and Networks of Best Practices with a reimbursement rate of up to 80% of the project.	> http://ec.europa.eu/cip
FUNDING FOR EMPLOYMENT AND TRAINING				
INNCORPORA	To promote the employment of Ph. D, Graduates or Specialized Technicians for the realization of feasibility studies, industrial research projects and experimental developments.	Any kind of company.	Funding may be awarded as grant and/or loan. Grant funding is dedicated to professional training costs and related costs (room and board), and up to 10% of the remaining eligible costs. Loan funding may be up to 100% of the eligible project, 0% interest, 9 years amortization and 3 years of grace period.	> www.micinn.es
AVANZA2 Training	Funding for professional training projects and activities in the scope of the Information and Communication Technologies and the Information Society.	Any kind of company.	Up to 70% of the funded project, with a minimum of €100,000.	> www.mityc.es

2.4 Taxation system

Catalonia's current taxation system includes a range of different state and municipal taxes:

State taxes

The Personal Income Tax (*Impost sobre la Renda de les Persones Físiques — IRPF*) places a progressive scale of tax rates of between 24.75% and 52% on an individual's available income. For increases and decreases in property assets the payment is 21%, 25% or 27% depending on the net savings tax base.

The Non-Residents Income Tax (*Impost de la Renda de No Residents — IRNR*) applies to foreign people that work in the Spanish State but are not residents, or those businesses that want to start up a subsidiary in the Spanish State.

The Corporate Income Tax (*Impost sobre Societats- IS*) applies to the income of legal entities or companies. The general tax rate is 25% (20% for SMEs). This rate decreases notably when legally established tax benefits are applied, among which are benefits for research, development and innovation.

The Value Added Tax (*Impost sobre el Valor Afegit — IVA*) affects business activities and is ultimately passed on to the consumer. Three different types of interest rates apply: 4%, 8% or 18%.

The Property Transfer Tax and Stamp

Duty (*Impost sobre Transmissions*

Patrimonials i Actes Jurídics Documentats — ITP-AJD) applies to transfers between non-entrepreneurs and also to certain real property transactions. For certain real-estate acquisitions the interest rate is 8%.

Local taxes

The Property Tax (*Impost sobre Béns Immobles — IBI*) taxes property ownership, and its value depends on the value of the property and the rate of interest set by the council.

The Buildings, Works and Facilities Tax (*Impost sobre Construccions, Obres i Instal·lacions — ICIO*), is applied according to the value of certain works.

The Tax on the Increase in Value of Urban Land (*Impost sobre l'Increment de Valor dels Terrenys de Naturalesa Urbana — IIVTNU*), taxes the transmission of real estate.

The Tax on Mechanical Vehicles (*Impost sobre Vehicles de Tracció Mecànica*), taxes vehicle ownership.

Check any change in the applied interest rates at:

> www.agenciatributaria.es

2.5 Industrial Property

In Spain, Industrial Property protects all kinds of creations related to industry: patents and utility models, distinctive signs and designs. The registration of industrial property rights is not mandatory but rather advisable.

Industrial property rights are granted through a procedure carried out by the Spanish Patent and Trademark Office.

The trademark or patent registration in Spain covers the whole country but it does not grant protection in other countries. Priority is applied to the first party to register the rights (First to file system),

except in the case of well-known trademarks. Spain has ratified the main international treaties in this field and its laws are harmonized with those of the other EU Member States.

Further information:

Spanish Patent and Trademark Office

> www.oepm.es

Invest in Spain > www.investinspain.org,
online Guide to Business in Spain

European Patent Office

> www.epo.org

World Intellectual Property Organization

> www.wipo.int

Types of Industrial Property rights and their applicable law

Types of IP rights	Description	Law (basic texts)
Industrial Designs	Protecting the external appearance of products	Law 20/2003 of 7th July, on the legal protection of industrial design
Trade Names (Distinctive Signs)	Protecting graphic and/or denominative combinations that help to distinguish certain products or services from other ones provided by other economic agents in the market.	Law 17/2001 of 7th December, on trademarks
Patents and Utility Models	Protecting inventions consisting of products and procedures susceptible to reproduction and reiteration for industrial ends.	Law 11/86 of 20th March, on invention patents and utility models
Semiconductor Topographies	Protecting the (diagram of) pathways of the different layers and elements making up an integrated circuit, their three-dimensional arrangement and their interconnections, that is to say, what constitutes its "topography".	Law 11/1988, 3rd May, on the legal protection of the topographies of semiconductor products

2.6 Support services for business start-up and growth

Barcelona Activa, the Local Development Agency of the Barcelona City Council, has created a specific itinerary of resources and services in English, available to foreign entrepreneurs who wish to create a new company or make their company grow in Barcelona. Most services and resources are free of charge.

Resources for new entrepreneurs

Welcome Sessions

Welcome sessions are the entry point to Barcelona Activa. Two-hour long sessions to introduce programs, activities and services designed to support the creation of new businesses. Attending these sessions provide a user-name and a password to access applications such as the online business plan or the executive training sessions.
> www.barcelonanetactiva.com/welcome-session
Available in English and Spanish

Entrepreneurship Center

Self-use space open to all entrepreneurs, where a business idea can be transformed into a viable business project through a programme of daily activities, access to online material and expert coaching.
> www.barcelonanetactiva.com/entrepreneurs-hipcenter

Executive Training

Sessions aimed orientating entrepreneurs in specific aspects of starting up a business, for example legal processes and procedures, funding plans and elevator pitch.
> www.barcelonanetactiva.com/seminars
Available in English and Spanish

Expert Coaching

A free, personalised service for all those entrepreneurs that are in the process of starting up a business.
Available in English and Spanish

Online Business Setting Up

Coaching point and processing of the online incorporation of new companies.
> www.barcelonanetactiva.com/pait

Online Applications

- Test Idea, for testing out a new business idea (*Available in English, Spanish, Chinese and Arabic*)
- On-line business plan (*Available in English and Spanish*)
- The keys to entrepreneurship, as well as the skills and attitudes that contribute to a business project's success (*Available in English and Spanish*)
> www.bcn.cat/empresa

Business Growth Resources

Access to Finance Support Service

Support service for orientation and coach to find the most suitable financing source for your company, from microloans to Venture Capital.
> www.bcn.cat/empresa

Growth Academy

High-level workshop of four intensive work sessions aimed at company's management teams to plan their business growth strategy.
> www.barcelonanetactiva.com/growthacademy
Available in English and Spanish

Strategic Growth Plan

On-line self-diagnosis and strategy-planning tool, developed jointly by Barcelona Activa and IESE Business School for developing the most suitable growth strategy.
> www.barcelonanetactiva.com/pec
Available in English and Spanish

Axelera for Global Excellence

Programme aimed at selecting the most innovative companies in the area of Barcelona with a high capacity to grow and become a global benchmark.
> www.barcelonanetactiva.com/axelera
Available in English and Spanish

Technology Bridges

Business trips to support innovative companies on their way to access global markets.
> www.barcelonanetactiva.com/technologybridge

Top Seminars for Business Management

High added-value seminars covering different aspects of business growth, such as access to funding, marketing, business strategy, etc.
> www.barcelonanetactiva.com/growth

Experts Directory

Professionals guide with proved experience who offer high added value in the different key processes of start-ups growth.
> www.barcelonanetactiva.com/expertos

More information:

Barcelona Empresa:

> www.bcn.cat/empresa

Save the date:

Bizbarcelona 2012 - June 13th & 14th

Bizbarcelona, the most important meeting point for entrepreneurs, companies and investors that takes place every year and counts with more than 14,000 participants.

> www.bizbarcelona.com

3. BUSINESS SPACES IN BARCELONA /

Find the most suitable office space to your needs:

Temporary office spaces

Temporary office spaces for foreign entrepreneurs in their process of creating their company in Barcelona, to start doing contacts with clients or providers, searching for funding and exploring the local market.

Spaces for rent:

Daily: 4 work units in a shared and equipped space.
PRICES: €5/hour, €20/½ day, €30/day

Weekly: Shared, equipped space of 90 m² and 10 work units. Internet connection
PRICES: €100/work unit/week

Monthly: Shared, equipped space of 90 m² and 10 work units. Internet connection
PRICES: €150/work unit/month

> www.barcelonanetactiva.com/landingspaces



Glories Business Incubator

An innovative space for newly created businesses. Requirements:

- To have a validated business plan
 - To have an innovative business project
- > www.barcelonanetactiva.com/incubator

Barcelona Nord Technology Park

An innovative space for technology-based companies. Requirements:

- To have more than 18 months of activity
 - Up to 200 m² to develop the business activity
- > www.barcelonanetactiva.com/park

BCN Business spaces

The new search engine to find premises, offices, business centres, industrial warehouses or available industrial land in Barcelona, both for rent and for sale.

> www.barcelonactiva.cat/espaisdenegoci/en

Barcelona Venture Hub

Workspace and business contacts for investors interested in companies in Barcelona.

> www.barcelonanetactiva.com/venturehub

4. BUILD YOUR CONTACTS NETWORK IN BARCELONA /



Biznetbarcelona is a new network for entrepreneurship and innovation, and a meeting point for doing business, sharing knowledge and experiences and helping your business project to grow. Here you will find entrepreneurs, investor, institutions, a calendar of events in Barcelona, information, work groups, and, above all, a lot of entrepreneurial spirit.

Sign up at > www.biznetbarcelona.com



Other entrepreneurs' networks in the city:

XarxActiva d'Empreses

> www.barcelonanetactiva.com/xarxactiva

ENB (Entrepreneurs Network Barcelona)

> www.networkbarcelona.com

EO (Entrepreneurs Organization)

> www.eonetwork.org

Gild

> www.gildinternational.com

Barcelona Entrepreneurship City

> www.barcelonaentrepreneurshipcity.com

First Tuesday

> www.firsttuesday.es

Mobile Monday

> www.mobilemondaybarcelona.com

iWeekend

> www.iweekend.org

Aijec

> www.aijec.es

Cava&Twitts

> www.cavaandtwitts.com

JCI (Jove Cambra Internacional Barcelona)

> www.jci.cat



5. LIVING IN BARCELONA /

Welcome to Barcelona

The guide **Welcome to Barcelona, practical relocation guide for foreign professionals and business people** will help you to prepare your arrival in Barcelona, with practical information regarding the most basic and essential aspects to help you to get on your feet in Barcelona, such as the residents' permit, finding housing or schools for the children, importing a vehicle, registering yourself with the local authorities, and even day-to-day aspects such as the metropolitan transport system, timetables and holidays, the city's cultural and leisure highlights, etc.

> www.bcn.cat/barcelonagrowth

> www.bcn.cat/doitinbarcelona

Welcome Program

This kit offers you useful information about the procedures you have to do after enrolling in the municipal registry. When you sign up in the municipal registry, you will be enabled to activate the KIT and apply for any of the related administrative procedures such as applying for the libraries card, applying for the Green Area car parking card or applying for a prior appointment for opting for a school place, for example.

> www.bcn.cat/benvinguda/en

Immigration procedures guide

Informative guide about the procedures to obtain residence and work permits in Spain, either as an entrepreneur, a salaried employee, a researcher, or a postgraduate student.

> www.doitinbcn.com/proceduresguide

6. USEFUL ADDRESSES /

Public Administration

Barcelona City Council

> www.bcn.cat

Barcelona City Council - Area of Economy, Enterprise and Employment

Economic Promotion is the department of Barcelona City Council for the promotion of Barcelona as an attractive place to do business and provide support to companies, professionals and institutions interested in setting up and doing business in the city.

> www.bcn.cat/barcelonagrowth

Barcelona Activa

Barcelona Activa is the local development agency of the Barcelona City Council.

> www.barcelonactiva.cat

22@bcn Society

Municipal company created by the City of Barcelona to boost the urban transformation of the 22@ district as well as to convert the two hundred hectares of industrial space into an innovation environment that concentrates public institutions, universities and knowledge companies.

> www.22barcelona.com

ACCÍÓ CIDEM / COPCA

The Catalan government agency supporting Catalan companies promoting innovation and internationalization and fostering foreign investment through their 34 offices around the world.

> www.accio.cat

Invest in Catalonia - ACCÍÓ

The investment promotion department of ACCÍÓ providing advisory services and assistance to companies interested in investing in Catalonia.

> www.accio.cat/catalonia

Invest in Spain

It is the Government Agency for the Promotion and Attraction of Foreign Investment to Spain.

> www.investinspain.org

Institutions and Services for Business and Innovation Support

Mercantile Register

The official body for the registration and consultation of social names and certifications.

> www.rmc.es

Official Chamber of Commerce, Industry and Navigation of Barcelona

An independent body that works to defend the interests of companies and offers business support services.

> www.cambrabcn.org

Tax Agency

The public body in charge of managing the State and customs tax system as well as the resources of other Spanish or European Union public institutions and administrations.

> www.aeat.es

Trade and Official Professional Associations

Barcelona Aeronautics and Space Association (-BAIE)

Association to promote space and aeronautics activities in the Barcelona area and Catalonia.

> www.bcnaerospace.org

Barcelona Design Centre (BCD)

A foundation that promotes design in the business context as a key factor for innovation and competitiveness.

> www.bcd.es

Barcelona Media – Innovation Centre

Technological centre of applied investigation in the field of communication and knowledge and technology transfer.

> www.barcelonamedia.org

Biocat

Organisation promoted by the Government of Catalonia and the City of Barcelona to coordinate, activate and promote biotechnology, biomedicine and medical technologies in Catalonia.

> www.biocat.cat

b-TEC Foundation

The b-TEC Foundation gathers projects and initiatives of companies, universities and investigation centres to encourage innovation and technology transfer in the fields of energy, water and mobility in the Besòs area.

> www.btec.org

Fundación Barcelona Digital

Advanced technology centre specialised in the application of Information and Com-

munication Technologies (ICT) in the fields of health, security, mobility, energy, food and environment.

> www.bcndigital.org

Airports / Ports / Logistics

Barcelona Airport

It is the second largest airport in Spain in terms of number of passengers and the air hub that best connects the Mediterranean area.

> www.aena.es/barcelona

Barcelona Logistics Centre (BCL)

A platform that promotes Barcelona as the main logistics infrastructure in the Mediterranean and South of Europe.

> www.bcncl.es

Barcelona Port

Barcelona Port counts with more than 100 regular lines run by 60 ship owners that connect the Catalan capital with 850 ports from the five Continents. Barcelona is the first Spain's port for International traffic.

> www.portdebarcelona.es/en

Barcelona Tourism Board

Consortium for the promotion of Barcelona's tourism overseas. It includes a unit specialised in promoting conferences and conventions: Barcelona Convention Bureau.

> www.barcelonaturisme.com

Barcelona Trade Fair

It is one of the sector's top four institutions in Europe in terms of number of events, with 70 shows that gather 35.000 companies and receive 3 million visitors.

> www.firabcn.es

> www.elconsorci.net

> www.mercabarna.es/en

> www.zal.es

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